

Discounts by Item

Manufacturer	Distributor	Destination	Origin
Chair - Classroom; Plastic (Soft Plastic)			
Royal	EduTek	73.00%	75.50%
Virco	Virco	71.40%	74.00%
American Desk	EduTek	62.00%	64.00%
Royal	Utah Office Plus	61.00%	63.00%
American Desk	Hertz	55.00%	60.00%
KI	Business Interiors	52.00%	55.00%
Artco-Bell	EduTek	52.00%	55.00%
National	Sky Way Sales	42.00%	52.00%
Smith Systems	EduTek	40.00%	45.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
Capitol	Interior Resources	25.00%	40.00%
Capitol	William Peterson		40.00%
Chair - Classroom; Melamine (Hard Plastic)			
Royal	EduTek	69.00%	71.00%
Virco	Virco	67.82%	70.75%
American Desk	EduTek	62.00%	64.00%
Royal	Utah Office Plus	61.00%	63.00%
American Desk	Hertz	55.00%	60.00%
Artco-Bell	EduTek	52.00%	55.00%
KI	Business Interiors	52.00%	55.00%
National	Sky Way Sales	42.00%	52.00%
Smith Systems	EduTek	40.00%	45.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
Capitol	Interior Resources	25.00%	40.00%
Capitol	William Peterson		40.00%
Chair - Stack			
Royal	EduTek	73.00%	75.50%
Virco	Virco	67.82%	70.75%
American Desk	EduTek	62.00%	64.00%
Royal	Utah Office Plus	61.00%	63.00%
HON	Interior Resources	57.00%	58.00%
Global	Interior Resources	57.00%	58.00%
American Desk	Hertz	55.00%	60.00%
KI	Business Interiors	52.00%	52.00%
Artco-Bell	EduTek	52.00%	55.00%
Smith Systems	EduTek	40.00%	45.00%
GFI	Interior Resources	40.00%	60.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
Fixtures	William Peterson		45.00%
Clarín	William Peterson		43.00%
Capitol	William Peterson		40.00%

Discounts by Item

Manufacturer	Distributor	Destination	Origin
Chair - Folding			
Virco	Virco	67.82%	70.75%
HON	Interior Resources	57.00%	58.00%
Virco	Utah Office Plus	54.00%	58.00%
KI	Business Interiors	52.00%	55.00%
HON	EduTek	51.00%	52.00%
HON	Commercial Resource Center	50.00%	55.00%
Correll	Hertz	48.00%	55.50%
NPS	Hertz	41.00%	48.00%
National	Forum Furniture & Supply	40.00%	50.00%
Southern Alum.	William Peterson		0.00%
Clarín	William Peterson		43.00%
Capitol	William Peterson		40.00%
Chair - Teachers			
Virco	Virco	71.40%	74.00%
Royal	EduTek	67.00%	70.00%
American Desk	EduTek	62.00%	64.00%
Royal	Utah Office Plus	61.00%	63.00%
American Desk	Hertz	55.00%	60.00%
Artco-Bell	EduTek	52.00%	55.00%
KI	Business Interiors	52.00%	52.00%
HON	EduTek	51.00%	52.00%
HON	Commercial Resource Center	50.00%	55.00%
La-Z-Boy	EduTek	48.00%	50.00%
Community	EduTek	46.00%	52.00%
Inwood	EduTek	46.00%	52.00%
Office Master	EduTek	42.00%	52.00%
Smith Systems	EduTek	40.00%	45.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
Capitol	Interior Resources	25.00%	40.00%
Clarín	Interior Resources	25.00%	40.00%
Capitol	William Peterson		40.00%
Clarín	William Peterson		40.00%
Chair - Wood Library Chairs; Vertical Slat & Ladder Style Back			
Royal	Utah Office Plus	61.00%	63.00%
Inwood	EduTek	46.00%	52.00%
Community	EduTek	46.00%	52.00%
Community	Interior Resources	35.00%	40.00%
Buckstaff	Buckstaff	34.00%	40.00%
Texwood	EduTek	32.00%	40.00%
Royal	Hertz	32.00%	39.00%
Paragon	Interior Resources	30.00%	45.00%
Paragon	William Peterson		45.00%
Jasper	Craig Johnson & Associates		45.00%

Discounts by Item

Manufacturer	Distributor	Destination	Origin
Chair - Misc. (Not Otherwise Listed)			
Various	William Peterson	Per Job	
Virco	Virco	67.82%	70.75%
American Desk	Edutek	62.00%	64.00%
HON	Interior Resources	57.00%	58.00%
Global	Interior Resources	57.00%	58.00%
OFUSA/United	Utah Office Plus	54.00%	58.00%
Artco-Bell	Edutek	52.00%	55.00%
KI	Business Interiors	52.00%	52.00%
HON	Edutek	51.00%	52.00%
K & K	Edutek	51.00%	56.00%
HON	Commercial Resource Center	50.00%	55.00%
La-Z-Boy	Edutek	48.00%	50.00%
Community	Edutek	46.00%	52.00%
Inwood	Edutek	46.00%	52.00%
Interior Systems	Edutek	45.00%	50.00%
Office Master	Edutek	42.00%	52.00%
Workspace	Edutek	42.00%	52.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
VIA	Craig Johnson & Associates		GSA
Furniture - Office and Faculty Room			
Virco	Virco	67.82%	70.75%
Royal	Utah Office Plus	61.00%	63.00%
HON	Interior Resources	57.00%	58.00%
Global	Interior Resources	57.00%	58.00%
James Edward	Edutek	55.00%	60.00%
KI	Business Interiors	52.00%	52.00%
HON	Edutek	51.00%	52.00%
K & K	Edutek	51.00%	56.00%
HON	Commercial Resource Center	50.00%	55.00%
La-Z-Boy	Edutek	48.00%	50.00%
Community	Edutek	46.00%	52.00%
Inwood	Edutek	46.00%	52.00%
Office Master	Edutek	42.00%	52.00%
BioFit	Forum Furniture & Supply	40.00%	55.00%
Buckstaff	Buckstaff	34.00%	40.00%
Clarín	Interior Resources	28.00%	43.00%
Clarín	William Peterson		43.00%

Discounts by Item

Manufacturer	Distributor	Destination	Origin
Desk - Combination (Secondary Level); Four Legged & Sled Base			
Virco	Virco	71.40%	74.00%
Royal	Edutek	68.00%	73.00%
Royal	Utah Office Plus	61.00%	63.00%
American Desk	Edutek	58.00%	64.00%
American Desk	Hertz	55.00%	60.00%
KI	Business Interiors	52.00%	52.00%
Artco-Bell	Edutek	45.00%	55.00%
National	Sky Way Sales	42.00%	52.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
Capitol	Interior Resources	25.00%	43.00%
Capitol	William Peterson		43.00%
Desk - Classroom (Elementary) Open Front; With Metal Book Box			
Virco	Virco	71.40%	74.00%
Royal	Edutek	70.00%	73.00%
Royal	Utah Office Plus	61.00%	63.00%
American Desk	Edutek	60.00%	64.00%
American Desk	Hertz	55.00%	60.00%
KI	Business Interiors	52.00%	52.00%
Artco-Bell	Edutek	50.00%	55.00%
National	Sky Way Sales	42.00%	52.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
Capitol	Interior Resources	25.00%	43.00%
Capitol	William Peterson		43.00%
Desk - Classroom (Elementary) Open Front; With Plastic Book Box			
Virco	Virco	71.40%	74.00%
Royal	Utah Office Plus	61.00%	63.00%
KI	Business Interiors	52.00%	52.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
Desk - Teachers			
Virco	Virco	71.40%	74.00%
Royal	Utah Office Plus	61.00%	63.00%
American Desk	Edutek	60.00%	64.00%
Royal	Edutek	60.00%	65.00%
HON	Interior Resources	57.00%	58.00%
American Desk	Hertz	55.00%	60.00%
KI	Business Interiors	52.00%	52.00%
HON	Edutek	51.00%	52.00%
Artco-Bell	Edutek	50.00%	55.00%
HON	Commercial Resource Center	50.00%	55.00%
Community	Edutek	46.00%	52.00%
Inwood	Edutek	46.00%	52.00%
Sgnord	Hertz	41.00%	57.00%

Discounts by Item

Manufacturer	Distributor	Destination	Origin
Desk - Misc. (Not Otherwise Listed)			
Various	William Peterson	Per Job	
Virco	Virco	67.82%	70.75%
American Desk	Edutek	60.00%	64.00%
Royal	Edutek	60.00%	65.00%
HON	Interior Resources	57.00%	58.00%
James Edward	Edutek	55.00%	60.00%
OFUSA/AH	Utah Office Plus	54.00%	58.00%
AHPf41604	Office Depot	53.00%	
KI	Business Interiors	52.00%	52.00%
HON	Edutek	51.00%	52.00%
K & K	Edutek	51.00%	56.00%
Artco-Bell	Edutek	50.00%	55.00%
HON	Commercial Resource Center	50.00%	55.00%
La-Z-Boy	Edutek	48.00%	50.00%
Community	Edutek	46.00%	52.00%
Inwood	Edutek	46.00%	52.00%
Nova Solutions	Edutek	46.00%	
Smith Systems	Edutek	40.00%	45.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
Table - Folding - Light Weight; Fixed & Adjustable Height			
Virco	Virco	67.82%	70.75%
Royal	Utah Office Plus	61.00%	63.00%
KI	Business Interiors	52.00%	52.00%
HON	Commercial Resource Center	50.00%	55.00%
Correl Mtg.	Hertz	47.00%	54.00%
Midwest Folding	Edutek	38.00%	42.00%
Southern Alum.	Interior Resources	24.00%	39.00%
Southern Alum.	William Peterson		39.00%
Table - Folding - Stackable; Laminated & Melamine Plastic Tops			
Virco	Virco	67.82%	70.75%
Royal	Utah Office Plus	61.00%	63.00%
American Desk	Edutek	60.00%	64.00%
HON	Interior Resources	57.00%	58.00%
KI	Business Interiors	52.00%	52.00%
HON	Commercial Resource Center	50.00%	55.00%
Correl Mtg.	Hertz	47.00%	54.00%
Midwest Folding	Edutek	38.00%	42.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
AMTAB	Interior Resources	24.00%	45.00%
AMTAB	William Peterson		45.00%

Discounts by Item

Manufacturer	Distributor	Destination	Origin
Table - Folding - Four Legged; Fixed & Adjustable Height			
Virco	Virco	67.82%	70.75%
Royal	Utah Office Plus	61.00%	63.00%
American Desk	EduTek	60.00%	64.00%
Royal	EduTek	60.00%	65.00%
KI	Business Interiors	52.00%	52.00%
Artco-Bell	EduTek	50.00%	55.00%
HON	Commercial Resource Center	50.00%	55.00%
Correl Mtg.	Hertz	47.00%	54.00%
Midwest Folding	EduTek	38.00%	42.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
Capitol	Interior Resources	24.00%	44.00%
Paragon	Interior Resources	24.00%	45.00%
AMTAB	William Peterson		45.00%
Capitol	William Peterson		44.00%
Paragon	William Peterson		45.00%
Table - Wood - Library; Oak, Maple, & Walnut			
Royal	Utah Office Plus	61.00%	63.00%
Community	EduTek	46.00%	52.00%
Inwood	EduTek	46.00%	52.00%
L. L. Sams	EduTek	45.00%	50.00%
Fleetwood	EduTek	36.00%	42.00%
Community	Interior Resources	35.00%	40.00%
Buckstaff	Buckstaff	34.00%	40.00%
Texwood	EduTek	32.00%	40.00%
Royal	Hertz	32.00%	39.00%
Ironwood	EduTek	30.00%	35.00%
Paragon	Interior Resources	24.00%	45.00%
Norco	Sky Way Sales	20.00%	25.00%
Paragon	William Peterson		45.00%
Library Bureau	Craig Johnson & Associates		38.00%
Table - Science			
Inwood	Utah Office Plus	54.00%	40.00%
Community	EduTek	46.00%	45.00%
Inwood	EduTek	46.00%	45.00%
Artco-Bell	EduTek	45.00%	58.00%
Fleetwood	EduTek	36.00%	50.00%
Community	Interior Resources	35.00%	24.00%
Allied	Hertz	33.00%	52.00%
Ironwood	EduTek	30.00%	42.00%
Paragon	Interior Resources	24.00%	52.00%
Norco	Sky Way Sales	20.00%	35.00%
Campbell Rhea	EduTek	10.00%	20.00%
Shain Shop-Bilt	EduTek	10.00%	40.00%
Paragon	William Peterson		25.00%

Discounts by Item

Manufacturer	Distributor	Destination	Origin
Table - Double Pedestal; Fixed & Adjustable Height			
Virco	Virco	67.82%	70.75%
American Desk	EduTek	60.00%	64.00%
OFUSA	Utah Office Plus	54.00%	58.00%
KI	Business Interiors	52.00%	52.00%
Artco-Bell	EduTek	50.00%	55.00%
Smith Systems	EduTek	40.00%	45.00%
Midwest Folding	EduTek	38.00%	42.00%
Fixtures	Interior Resources	35.00%	45.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
Bretford	Interior Resources	25.00%	40.00%
Fixtures	William Peterson		45.00%
Table - Single Pedestal			
Virco	Virco	67.82%	70.75%
OFUSA	Utah Office Plus	54.00%	58.00%
KI	Business Interiors	52.00%	52.00%
HON	EduTek	51.00%	52.00%
Community	EduTek	46.00%	52.00%
Interior Systems	EduTek	45.00%	50.00%
Midwest Folding	EduTek	38.00%	42.00%
Fixtures	Interior Resources	35.00%	45.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
Bretford	Interior Resources	25.00%	40.00%
Fixtures	William Peterson		45.00%
Table - Four Legged; Fixed & Adjustable Height			
Virco	Virco	67.82%	70.75%
Royal	EduTek	67.00%	70.00%
Royal	Utah Office Plus	61.00%	63.00%
American Desk	EduTek	60.00%	64.00%
KI	Business Interiors	52.00%	52.00%
Artco-Bell	EduTek	50.00%	55.00%
Smith Systems	EduTek	40.00%	45.00%
Midwest Folding	EduTek	38.00%	42.00%
Fleetwood	EduTek	36.00%	42.00%
Ironwood	EduTek	30.00%	35.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%

Discounts by Item

Manufacturer	Distributor	Destination	Origin
Table - Lunchroom; Bench Seating - Round & Rectangle			
Virco	Virco	71.40%	74.00%
Virco	Utah Office Plus	54.00%	58.00%
KI	Business Interiors	52.00%	52.00%
BioFit	Forum Furniture & Supply	40.00%	55.00%
Midwest Folding	Edutek	38.00%	42.00%
Sico (Rectangle Only)	Rex Williams & Sons	35.00%	43.00%
Palmer Snyder	Edutek	33.00%	40.00%
Table - Lunchroom; Stool Seating - Round & Rectangle			
Virco	Virco	71.40%	74.00%
Virco	Utah Office Plus	54.00%	58.00%
KI	Business Interiors	52.00%	52.00%
BioFit	Forum Furniture & Supply	40.00%	55.00%
Midwest Folding	Edutek	38.00%	42.00%
Sico	Rex Williams & Sons	35.00%	43.00%
Palmer Snyder	Edutek	33.00%	40.00%
File Cabinets; Regular & Lateral			
Virco	Virco	67.82%	70.75%
HON	Interior Resources	57.00%	58.00%
Anderson Hickey	Interior Resources	54.00%	50.00%
AH/Hirsh	Utah Office Plus	54.00%	58.00%
HON	Office Depot	53.00%	
KI	Business Interiors	52.00%	52.00%
HON	Edutek	51.00%	52.00%
K & K	Edutek	51.00%	56.00%
HON	Commercial Resource Center	50.00%	55.00%
Global	Hertz	42.00%	48.00%
Utility Truck - Mobile; Slanted & Flat Top Shelf			
Virco	Virco	67.82%	70.75%
Bretford Fv336	Sky Way Sales	55.00%	60.00%
Luxor	Edutek	48.00%	53.00%
L. L. Sams	Edutek	45.00%	50.00%
BioFit	Forum Furniture & Supply	40.00%	55.00%
Smith Systems	Edutek	40.00%	45.00%
Bretford V336	Sky Way Sales	40.00%	60.00%
Luxor	Hertz	33.00%	40.00%
Texwood	Edutek	32.00%	40.00%
Bretford	Interior Resources	25.00%	40.00%
State Contract PD-834	Inkleys		

Discounts by Item

Manufacturer	Distributor	Destination	Origin
Books Cases; Metal & Wood			
Virco	Virco	67.82%	70.75%
HON	Interior Resources	57.00%	58.00%
AH/WRK	Utah Office Plus	54.00%	58.00%
KI	Business Interiors	52.00%	52.00%
HON	EduTek	51.00%	52.00%
K & K	EduTek	51.00%	56.00%
HON	Commercial Resource Center	50.00%	55.00%
Community	EduTek	46.00%	52.00%
Inwood	EduTek	46.00%	52.00%
L. L. Sams	EduTek	45.00%	50.00%
Workspace	EduTek	42.00%	52.00%
Smith Systems	EduTek	40.00%	45.00%
Fleetwood	EduTek	36.00%	42.00%
Lee Metals	Hertz	35.00%	42.00%
Buckstaff	Buckstaff	34.00%	40.00%
Norsons	Hertz	33.00%	40.00%
Texwood	EduTek	32.00%	40.00%
Paragon	Interior Resources	30.00%	45.00%
Ironwood	EduTek	30.00%	35.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
Lee Metals	Interior Resources	25.00%	40.00%
Paragon (Wood Only)	William Peterson		45.00%
Library Bureau	Commercial Resource Center		50.00%
Storage Cabinets - Mobile; Metal & Wood			
Virco	Virco	67.82%	70.75%
Virco	Utah Office Plus	54.00%	58.00%
HON	EduTek	51.00%	52.00%
HON	Commercial Resource Center	50.00%	55.00%
Fleetwood	EduTek	36.00%	42.00%
Ironwood	EduTek	32.00%	40.00%
Bretford	Interior Resources	25.00%	40.00%
Aernotic Metal ??	Interior Resources	20.00%	30.00%
Norco	Sky Way Sales	20.00%	25.00%
Storage Cabinets - Tote Tray - Mobile			
Virco	Virco	67.82%	70.75%
Virco	Utah Office Plus	54.00%	58.00%
Fleetwood	EduTek	36.00%	42.00%
Ironwood	EduTek	32.00%	40.00%
Bretford	Interior Resources	25.00%	40.00%
Norco	Sky Way Sales	20.00%	25.00%
Wood Designs	Forum Furniture & Supply	15.00%	25.00%
Tote Trays			
Virco	Virco	67.82%	70.75%
Virco	Utah Office Plus	54.00%	58.00%
Fleetwood	EduTek	36.00%	42.00%
Bretford	Interior Resources	25.00%	40.00%
Wood Designs	Forum Furniture & Supply	15.00%	25.00%

School Furniture Pricing Tab

Assembly and Set-Up Charges					
Manufacturer	Distributor	Minmum Order	Chairs	Desks	Tables
Buckstaff	Buckstaff	\$ 5,000.00	\$ 5.00	\$ -	\$ 10.00
KI	Business Interiors	\$ 75.00	\$ 4.00	\$ 12.00	\$ 17.00
All Lines	Commercial Resource Center	\$ 1,000.00	\$ 7.50	\$ 20.00	\$ 7.50
All Lines	Craig Johnson & Associates	10% of Total Order		Upcharge Small Orders	
Artco - Bell	Edutek	\$ -	\$ 0.50	\$ 2.50	\$ 5.00
American Desk	Edutek	\$ -	\$ 0.50	\$ 2.50	\$ 5.00
Campbell Rhea	Edutek	Per Job			
HON	Edutek	\$ -	\$ 5.00	\$ 5.00	\$ 5.00
K & K	Edutek	\$ -	\$ 5.00	\$ 5.00	\$ 5.00
Interior Systems	Edutek	\$ -	\$ 5.00	\$ -	\$ 5.00
La-Z-Boy	Edutek	\$ -	\$ 5.00	\$ 5.00	\$ 5.00
Inwood	Edutek	\$ -	\$ 2.00	\$ 5.00	\$ 5.00
L.L. Sams	Edutek				
Community	Edutek	\$ -	\$ 2.00	\$ 5.00	\$ 5.00
Ironwood	Edutek	\$ -	\$ -	\$ -	\$ 5.00
Luxor	Edutek				
Fleetwood	Edutek	\$ -	\$ -	\$ -	\$ 5.00
James Edward	Edutek	Per Job Basis			
Midwest Folding	Edutek	\$ -	\$ -	\$ -	\$ 5.00
Nova Solutions	Edutek	\$ -	\$ -	\$32.00 to \$75.00	
Shain Shop-Bilt	Edutek				
Smith Systems	Edutek	\$ -	\$ 0.50	\$ 2.50	\$ 5.00
Office Master	Edutek	\$ -	\$ 8.00	\$ -	\$ -
Palmer Snyder	Edutek				
Royal Seating	Edutek	\$ -	\$ 0.50	\$ 2.50	\$ 5.00
Texwood	Edutek		\$ 2.50	\$ -	\$ 5.00
Workspace	Edutek	\$ -	\$ 3.50	\$ 12.00	Bookcase
All Lines	Forum Furniture & Supply	\$ 1,000.00	\$ 0.49	\$ 2.05	\$ 3.32
All Lines	Interior Resources	\$ 65.00	\$ 3.00	\$ 10.00	\$ 10.00
All Lines	Office Depot	\$ 100.00	\$ 1.00	\$ 14.00	\$ 16.00
Sico	Rex Williams & Sons	\$ 10,000.00	(For Assembly)		\$ 15.00
		Plus Travel Expenses of \$1.00/mile one way outside of SL Valley			
Norco	Skyway Sales	\$ 2,500.00	\$ 0.25	\$ 2.00	\$ 2.50
Bretford	Skyway Sales	\$ 2,500.00	\$ 0.25	\$ 2.00	\$ 2.50
National	Skyway Sales	\$ 2,500.00	\$ 0.25	\$ 2.00	\$ 2.50
All Lines	Utah Office Plus	\$ 100.00	\$ 1.00	\$ 14.00	\$ 16.00
Virco	Virco	\$ 5,000.00	\$ 0.60	\$ 3.00	\$ 6.00
All Lines	William Peterson	Price Quoted on a per job basis			

Additional Discounts

Manufacturer	Distributor	Total Order	Destination	Origin
Buckstaff	Buckstaff*	\$ 6,000	45.00%	50.00%
		\$ 10,001	47.00%	52.00%
		\$ 25,001	49.00%	54.00%
		\$ 50,001	50.00%	55.00%
		\$ 100,001	52.00%	56.00%
		\$ 200,001	54.00%	58.00%
KI	Business Interiors	\$ 50,000	1.00%	1.00%
		\$ 100,000	2.00%	2.00%
		\$ 150,000	3.00%	3.00%
		\$ 250,000	4.00%	4.00%
Artco Bell				
Chairs & Tables	Edutek	\$ 4,000	4.00%	4.00%
		\$ 10,000	8.00%	8.00%
		\$ 20,000	10.00%	10.00%
Desks		\$ 10,000	4.00%	4.00%
		\$ 20,000	8.00%	8.00%
		\$ 40,000	10.00%	10.00%
American Desk				
Chairs & Tables	Edutek	\$ 5,000	4.00%	4.00%
		\$ 12,000	8.00%	8.00%
		\$ 24,000	10.00%	10.00%
Desks		\$ 12,000	4.00%	4.00%
		\$ 24,000	8.00%	8.00%
		\$ 44,000	10.00%	10.00%
Campbell Rhea	Edutek	\$ 8,000	2.00%	2.00%
		\$ 13,000	4.00%	4.00%
		\$ 25,000	8.00%	8.00%
Community	Edutek	\$ 8,000	4.00%	4.00%
		\$ 13,000	8.00%	8.00%
		\$ 25,000	13.00%	13.00%
Fleetwood	Edutek	\$ 2,500	5.00%	5.00%
		\$ 5,000	10.00%	10.00%
		\$ 10,000	15.00%	15.00%
		\$ 25,000	20.00%	20.00%
HON	Edutek	\$ 10,000	3.00%	3.00%
		\$ 25,000	9.00%	9.00%
Interior Systems	Edutek	\$ 20,000	3.00%	3.00%
		\$ 40,000	6.00%	6.00%
Inwood	Edutek	\$ 8,000	4.00%	4.00%
		\$ 13,000	8.00%	8.00%
		\$ 25,000	13.00%	13.00%
Ironwood	Edutek	\$ 8,000	2.00%	2.00%
		\$ 20,000	5.00%	5.00%
James Edward	Edutek	\$ 25,000	4.00%	4.00%
		\$ 50,000	8.00%	8.00%
		\$ 100,000	13.00%	13.00%
K & K	Edutek	\$ 10,000	3.00%	3.00%
		\$ 25,000	9.00%	9.00%
La-Z-Boy	Edutek	\$ 10,000	3.00%	3.00%
		\$ 25,000	9.00%	9.00%
L.L. Sams	Edutek	\$ 10,000	3.00%	3.00%
		\$ 25,000	9.00%	9.00%
Luxor	Edutek	\$ 10,000	3.00%	3.00%
		\$ 25,000	10.00%	10.00%
Midwest Folding	Edutek	\$ 13,000	4.00%	4.00%
		\$ 25,000	8.00%	8.00%
Nova Solutions	Edutek	\$ 15,000	8.00%	%
Office Master	Edutek	\$ 8,000	10.00%	4.00%
		\$ 13,000	15.00%	8.00%
		\$ 15,000	20.00%	10.00%
Palmer Snyder				
All except Wall		\$ 15,000	60.00%	60.00%

Additional Discounts

Manufacturer	Distributor	Total Order	Destination	Origin
All except wall Pockets	Edutek	\$ 30,000	13.00%	10.00%
			%	%
Wall Pockets	Edutek	\$ 20,000	6.00%	6.00%
		\$ 40,000	10.00%	10.00%
Royal Seating				
Chairs & Tables	Edutek	\$ 8,000	4.00%	4.00%
		\$ 18,000	8.00%	8.00%
		\$ 35,000	10.00%	10.00%
Combos, Classroom & Teachers Desk		\$ 15,000	4.00%	4.00%
		\$ 30,000	8.00%	8.00%
		\$ 60,000	10.00%	10.00%
Shain Shop-Bilt	Edutek	\$ 8,000	2.00%	2.00%
		\$ 13,000	4.00%	4.00%
		\$ 25,000	8.00%	8.00%
Smith Systems	Edutek	\$ 10,000	3.00%	3.00%
		\$ 20,000	8.00%	8.00%
		\$ 30,000	13.00%	13.00%
Texwood				
American Catalog	Edutek	\$ 15,000	3.00%	3.00%
		\$ 30,000	6.00%	6.00%
Holbrook Catalog	Edutek	\$ 10,000	3.00%	3.00%
		\$ 20,000	6.00%	6.00%
		\$ 30,000	9.00%	9.00%
		\$ 40,000	13.00%	13.00%
Workspace	Edutek	\$ 8,000	4.00%	4.00%
		\$ 13,000	8.00%	8.00%
		\$ 15,000	10.00%	10.00%
Scholar Craft	Forum Furniture & Supply*	\$ 5,000	30.00%	52.00%
		\$ 10,000	36.00%	54.00%
		\$ 15,000	40.00%	56.00%
All Lines	Hertz	\$ 10,000	3.00%	3.00%
Global	Interior Resources*	\$ 750	50.00%	40.00%
		\$ 6,000	40.00%	40.00%
HON		\$ 25,000	58.00%	53.00%
Lee Metals		\$ 7,320	35.00%	50.00%
Capitol, Clarin, Paragon, Southern, Alum, Amtab		\$ 20,000		1.00%
		\$ 40,000		2.00%
		\$ 60,000		3.00%
		\$ 80,000		4.00%
		\$ 100,000		5.00%
Sico	Rex Williams & Sons	\$ 5,000	3.00%	1.00%
		\$ 10,000	4.00%	2.00%
		\$ 20,000	5.00%	3.00%
OFUSA	Utah Office Plus	\$ 10,000	5.00%	3.00%
Royal Seating		\$ 10,000	4.00%	4.00%
Virco	Virco	\$ 10,000	4.00%	4.00%
		\$ 20,000	6.00%	6.00%
		\$ 30,000	8.00%	8.00%
		\$ 40,000	10.00%	10.00%
All Lines	William Peterson	\$ 20,000		1.00%
		\$ 40,000		2.00%
		\$ 60,000		3.00%
		\$ 80,000		4.00%
		\$ 100,000		5.00%

\$25 Drop Fee

Free Freight
Direct Ship
Direct Ship

* Discounts applied are TOTAL Discounts not additional

Discounts by Item

Manufacturer	Distributor	Destination	Origin
Chair - Classroom; Plastic (Soft Plastic)			
Royal	EduTek	73.00%	75.50%
Virco	Virco	71.40%	74.00%
American Desk	EduTek	62.00%	64.00%
Royal	Utah Office Plus	61.00%	63.00%
American Desk	Hertz	55.00%	60.00%
KI	Business Interiors	52.00%	55.00%
Artco-Bell	EduTek	52.00%	55.00%
National	Sky Way Sales	42.00%	52.00%
Smith Systems	EduTek	40.00%	45.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
Capitol	Interior Resources	25.00%	40.00%
Capitol	William Peterson		40.00%
Chair - Classroom; Melamine (Hard Plastic)			
Royal	EduTek	69.00%	71.00%
Virco	Virco	67.82%	70.75%
American Desk	EduTek	62.00%	64.00%
Royal	Utah Office Plus	61.00%	63.00%
American Desk	Hertz	55.00%	60.00%
Artco-Bell	EduTek	52.00%	55.00%
KI	Business Interiors	52.00%	55.00%
National	Sky Way Sales	42.00%	52.00%
Smith Systems	EduTek	40.00%	45.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
Capitol	Interior Resources	25.00%	40.00%
Capitol	William Peterson		40.00%
Chair - Stack			
Royal	EduTek	73.00%	75.50%
Virco	Virco	67.82%	70.75%
American Desk	EduTek	62.00%	64.00%
Royal	Utah Office Plus	61.00%	63.00%
HON	Interior Resources	57.00%	58.00%
Global	Interior Resources	57.00%	58.00%
American Desk	Hertz	55.00%	60.00%
KI	Business Interiors	52.00%	52.00%
Artco-Bell	EduTek	52.00%	55.00%
Smith Systems	EduTek	40.00%	45.00%
GFI	Interior Resources	40.00%	60.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
Fixtures	William Peterson		45.00%
Clarín	William Peterson		43.00%
Capitol	William Peterson		40.00%

Discounts by Item

Manufacturer	Distributor	Destination	Origin
Chair - Folding			
Virco	Virco	67.82%	70.75%
HON	Interior Resources	57.00%	58.00%
Virco	Utah Office Plus	54.00%	58.00%
KI	Business Interiors	52.00%	55.00%
HON	EduTek	51.00%	52.00%
HON	Commercial Resource Center	50.00%	55.00%
Correll	Hertz	48.00%	55.50%
NPS	Hertz	41.00%	48.00%
National	Forum Furniture & Supply	40.00%	50.00%
Southern Alum.	William Peterson		0.00%
Clarín	William Peterson		43.00%
Capitol	William Peterson		40.00%
Chair - Teachers			
Virco	Virco	71.40%	74.00%
Royal	EduTek	67.00%	70.00%
American Desk	EduTek	62.00%	64.00%
Royal	Utah Office Plus	61.00%	63.00%
American Desk	Hertz	55.00%	60.00%
Artco-Bell	EduTek	52.00%	55.00%
KI	Business Interiors	52.00%	52.00%
HON	EduTek	51.00%	52.00%
HON	Commercial Resource Center	50.00%	55.00%
La-Z-Boy	EduTek	48.00%	50.00%
Community	EduTek	46.00%	52.00%
Inwood	EduTek	46.00%	52.00%
Office Master	EduTek	42.00%	52.00%
Smith Systems	EduTek	40.00%	45.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
Capitol	Interior Resources	25.00%	40.00%
Clarín	Interior Resources	25.00%	40.00%
Capitol	William Peterson		40.00%
Clarín	William Peterson		40.00%
Chair - Wood Library Chairs; Vertical Slat & Ladder Style Back			
Royal	Utah Office Plus	61.00%	63.00%
Inwood	EduTek	46.00%	52.00%
Community	EduTek	46.00%	52.00%
Community	Interior Resources	35.00%	40.00%
Buckstaff	Buckstaff	34.00%	40.00%
Texwood	EduTek	32.00%	40.00%
Royal	Hertz	32.00%	39.00%
Paragon	Interior Resources	30.00%	45.00%
Paragon	William Peterson		45.00%
Jasper	Craig Johnson & Associates		45.00%

Discounts by Item

Manufacturer	Distributor	Destination	Origin
Chair - Misc. (Not Otherwise Listed)			
Various	William Peterson	Per Job	
Virco	Virco	67.82%	70.75%
American Desk	Edutek	62.00%	64.00%
HON	Interior Resources	57.00%	58.00%
Global	Interior Resources	57.00%	58.00%
OFUSA/United	Utah Office Plus	54.00%	58.00%
Artco-Bell	Edutek	52.00%	55.00%
KI	Business Interiors	52.00%	52.00%
HON	Edutek	51.00%	52.00%
K & K	Edutek	51.00%	56.00%
HON	Commercial Resource Center	50.00%	55.00%
La-Z-Boy	Edutek	48.00%	50.00%
Community	Edutek	46.00%	52.00%
Inwood	Edutek	46.00%	52.00%
Interior Systems	Edutek	45.00%	50.00%
Office Master	Edutek	42.00%	52.00%
Workspace	Edutek	42.00%	52.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
VIA	Craig Johnson & Associates		GSA
Furniture - Office and Faculty Room			
Virco	Virco	67.82%	70.75%
Royal	Utah Office Plus	61.00%	63.00%
HON	Interior Resources	57.00%	58.00%
Global	Interior Resources	57.00%	58.00%
James Edward	Edutek	55.00%	60.00%
KI	Business Interiors	52.00%	52.00%
HON	Edutek	51.00%	52.00%
K & K	Edutek	51.00%	56.00%
HON	Commercial Resource Center	50.00%	55.00%
La-Z-Boy	Edutek	48.00%	50.00%
Community	Edutek	46.00%	52.00%
Inwood	Edutek	46.00%	52.00%
Office Master	Edutek	42.00%	52.00%
BioFit	Forum Furniture & Supply	40.00%	55.00%
Buckstaff	Buckstaff	34.00%	40.00%
Clarín	Interior Resources	28.00%	43.00%
Clarín	William Peterson		43.00%

Discounts by Item

Manufacturer	Distributor	Destination	Origin
Desk - Combination (Secondary Level); Four Legged & Sled Base			
Virco	Virco	71.40%	74.00%
Royal	Edutek	68.00%	73.00%
Royal	Utah Office Plus	61.00%	63.00%
American Desk	Edutek	58.00%	64.00%
American Desk	Hertz	55.00%	60.00%
KI	Business Interiors	52.00%	52.00%
Artco-Bell	Edutek	45.00%	55.00%
National	Sky Way Sales	42.00%	52.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
Capitol	Interior Resources	25.00%	43.00%
Capitol	William Peterson		43.00%
Desk - Classroom (Elementary) Open Front; With Metal Book Box			
Virco	Virco	71.40%	74.00%
Royal	Edutek	70.00%	73.00%
Royal	Utah Office Plus	61.00%	63.00%
American Desk	Edutek	60.00%	64.00%
American Desk	Hertz	55.00%	60.00%
KI	Business Interiors	52.00%	52.00%
Artco-Bell	Edutek	50.00%	55.00%
National	Sky Way Sales	42.00%	52.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
Capitol	Interior Resources	25.00%	43.00%
Capitol	William Peterson		43.00%
Desk - Classroom (Elementary) Open Front; With Plastic Book Box			
Virco	Virco	71.40%	74.00%
Royal	Utah Office Plus	61.00%	63.00%
KI	Business Interiors	52.00%	52.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
Desk - Teachers			
Virco	Virco	71.40%	74.00%
Royal	Utah Office Plus	61.00%	63.00%
American Desk	Edutek	60.00%	64.00%
Royal	Edutek	60.00%	65.00%
HON	Interior Resources	57.00%	58.00%
American Desk	Hertz	55.00%	60.00%
KI	Business Interiors	52.00%	52.00%
HON	Edutek	51.00%	52.00%
Artco-Bell	Edutek	50.00%	55.00%
HON	Commercial Resource Center	50.00%	55.00%
Community	Edutek	46.00%	52.00%
Inwood	Edutek	46.00%	52.00%
Sgnord	Hertz	41.00%	57.00%

Discounts by Item

Manufacturer	Distributor	Destination	Origin
Desk - Misc. (Not Otherwise Listed)			
Various	William Peterson	Per Job	
Virco	Virco	67.82%	70.75%
American Desk	Edutek	60.00%	64.00%
Royal	Edutek	60.00%	65.00%
HON	Interior Resources	57.00%	58.00%
James Edward	Edutek	55.00%	60.00%
OFUSA/AH	Utah Office Plus	54.00%	58.00%
AHPf41604	Office Depot	53.00%	
KI	Business Interiors	52.00%	52.00%
HON	Edutek	51.00%	52.00%
K & K	Edutek	51.00%	56.00%
Artco-Bell	Edutek	50.00%	55.00%
HON	Commercial Resource Center	50.00%	55.00%
La-Z-Boy	Edutek	48.00%	50.00%
Community	Edutek	46.00%	52.00%
Inwood	Edutek	46.00%	52.00%
Nova Solutions	Edutek	46.00%	
Smith Systems	Edutek	40.00%	45.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
Table - Folding - Light Weight; Fixed & Adjustable Height			
Virco	Virco	67.82%	70.75%
Royal	Utah Office Plus	61.00%	63.00%
KI	Business Interiors	52.00%	52.00%
HON	Commercial Resource Center	50.00%	55.00%
Correl Mtg.	Hertz	47.00%	54.00%
Midwest Folding	Edutek	38.00%	42.00%
Southern Alum.	Interior Resources	24.00%	39.00%
Southern Alum.	William Peterson		39.00%
Table - Folding - Stackable; Laminated & Melamine Plastic Tops			
Virco	Virco	67.82%	70.75%
Royal	Utah Office Plus	61.00%	63.00%
American Desk	Edutek	60.00%	64.00%
HON	Interior Resources	57.00%	58.00%
KI	Business Interiors	52.00%	52.00%
HON	Commercial Resource Center	50.00%	55.00%
Correl Mtg.	Hertz	47.00%	54.00%
Midwest Folding	Edutek	38.00%	42.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
AMTAB	Interior Resources	24.00%	45.00%
AMTAB	William Peterson		45.00%

Discounts by Item

Manufacturer	Distributor	Destination	Origin
Table - Folding - Four Legged; Fixed & Adjustable Height			
Virco	Virco	67.82%	70.75%
Royal	Utah Office Plus	61.00%	63.00%
American Desk	EduTek	60.00%	64.00%
Royal	EduTek	60.00%	65.00%
KI	Business Interiors	52.00%	52.00%
Artco-Bell	EduTek	50.00%	55.00%
HON	Commercial Resource Center	50.00%	55.00%
Correl Mtg.	Hertz	47.00%	54.00%
Midwest Folding	EduTek	38.00%	42.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
Capitol	Interior Resources	24.00%	44.00%
Paragon	Interior Resources	24.00%	45.00%
AMTAB	William Peterson		45.00%
Capitol	William Peterson		44.00%
Paragon	William Peterson		45.00%
Table - Wood - Library; Oak, Maple, & Walnut			
Royal	Utah Office Plus	61.00%	63.00%
Community	EduTek	46.00%	52.00%
Inwood	EduTek	46.00%	52.00%
L. L. Sams	EduTek	45.00%	50.00%
Fleetwood	EduTek	36.00%	42.00%
Community	Interior Resources	35.00%	40.00%
Buckstaff	Buckstaff	34.00%	40.00%
Texwood	EduTek	32.00%	40.00%
Royal	Hertz	32.00%	39.00%
Ironwood	EduTek	30.00%	35.00%
Paragon	Interior Resources	24.00%	45.00%
Norco	Sky Way Sales	20.00%	25.00%
Paragon	William Peterson		45.00%
Library Bureau	Craig Johnson & Associates		38.00%
Table - Science			
Inwood	Utah Office Plus	54.00%	40.00%
Community	EduTek	46.00%	45.00%
Inwood	EduTek	46.00%	45.00%
Artco-Bell	EduTek	45.00%	58.00%
Fleetwood	EduTek	36.00%	50.00%
Community	Interior Resources	35.00%	24.00%
Allied	Hertz	33.00%	52.00%
Ironwood	EduTek	30.00%	42.00%
Paragon	Interior Resources	24.00%	52.00%
Norco	Sky Way Sales	20.00%	35.00%
Campbell Rhea	EduTek	10.00%	20.00%
Shain Shop-Bilt	EduTek	10.00%	40.00%
Paragon	William Peterson		25.00%

Discounts by Item

Manufacturer	Distributor	Destination	Origin
Table - Double Pedestal; Fixed & Adjustable Height			
Virco	Virco	67.82%	70.75%
American Desk	EduTek	60.00%	64.00%
OFUSA	Utah Office Plus	54.00%	58.00%
KI	Business Interiors	52.00%	52.00%
Artco-Bell	EduTek	50.00%	55.00%
Smith Systems	EduTek	40.00%	45.00%
Midwest Folding	EduTek	38.00%	42.00%
Fixtures	Interior Resources	35.00%	45.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
Bretford	Interior Resources	25.00%	40.00%
Fixtures	William Peterson		45.00%
Table - Single Pedestal			
Virco	Virco	67.82%	70.75%
OFUSA	Utah Office Plus	54.00%	58.00%
KI	Business Interiors	52.00%	52.00%
HON	EduTek	51.00%	52.00%
Community	EduTek	46.00%	52.00%
Interior Systems	EduTek	45.00%	50.00%
Midwest Folding	EduTek	38.00%	42.00%
Fixtures	Interior Resources	35.00%	45.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
Bretford	Interior Resources	25.00%	40.00%
Fixtures	William Peterson		45.00%
Table - Four Legged; Fixed & Adjustable Height			
Virco	Virco	67.82%	70.75%
Royal	EduTek	67.00%	70.00%
Royal	Utah Office Plus	61.00%	63.00%
American Desk	EduTek	60.00%	64.00%
KI	Business Interiors	52.00%	52.00%
Artco-Bell	EduTek	50.00%	55.00%
Smith Systems	EduTek	40.00%	45.00%
Midwest Folding	EduTek	38.00%	42.00%
Fleetwood	EduTek	36.00%	42.00%
Ironwood	EduTek	30.00%	35.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%

Discounts by Item

Manufacturer	Distributor	Destination	Origin
Table - Lunchroom; Bench Seating - Round & Rectangle			
Virco	Virco	71.40%	74.00%
Virco	Utah Office Plus	54.00%	58.00%
KI	Business Interiors	52.00%	52.00%
BioFit	Forum Furniture & Supply	40.00%	55.00%
Midwest Folding	Edutek	38.00%	42.00%
Sico (Rectangle Only)	Rex Williams & Sons	35.00%	43.00%
Palmer Snyder	Edutek	33.00%	40.00%
Table - Lunchroom; Stool Seating - Round & Rectangle			
Virco	Virco	71.40%	74.00%
Virco	Utah Office Plus	54.00%	58.00%
KI	Business Interiors	52.00%	52.00%
BioFit	Forum Furniture & Supply	40.00%	55.00%
Midwest Folding	Edutek	38.00%	42.00%
Sico	Rex Williams & Sons	35.00%	43.00%
Palmer Snyder	Edutek	33.00%	40.00%
File Cabinets; Regular & Lateral			
Virco	Virco	67.82%	70.75%
HON	Interior Resources	57.00%	58.00%
Anderson Hickey	Interior Resources	54.00%	50.00%
AH/Hirsh	Utah Office Plus	54.00%	58.00%
HON	Office Depot	53.00%	
KI	Business Interiors	52.00%	52.00%
HON	Edutek	51.00%	52.00%
K & K	Edutek	51.00%	56.00%
HON	Commercial Resource Center	50.00%	55.00%
Global	Hertz	42.00%	48.00%
Utility Truck - Mobile; Slanted & Flat Top Shelf			
Virco	Virco	67.82%	70.75%
Bretford Fv336	Sky Way Sales	55.00%	60.00%
Luxor	Edutek	48.00%	53.00%
L. L. Sams	Edutek	45.00%	50.00%
BioFit	Forum Furniture & Supply	40.00%	55.00%
Smith Systems	Edutek	40.00%	45.00%
Bretford V336	Sky Way Sales	40.00%	60.00%
Luxor	Hertz	33.00%	40.00%
Texwood	Edutek	32.00%	40.00%
Bretford	Interior Resources	25.00%	40.00%
State Contract PD-834	Inkleys		

Discounts by Item

Manufacturer	Distributor	Destination	Origin
Books Cases; Metal & Wood			
Virco	Virco	67.82%	70.75%
HON	Interior Resources	57.00%	58.00%
AH/WRK	Utah Office Plus	54.00%	58.00%
KI	Business Interiors	52.00%	52.00%
HON	EduTek	51.00%	52.00%
K & K	EduTek	51.00%	56.00%
HON	Commercial Resource Center	50.00%	55.00%
Community	EduTek	46.00%	52.00%
Inwood	EduTek	46.00%	52.00%
L. L. Sams	EduTek	45.00%	50.00%
Workspace	EduTek	42.00%	52.00%
Smith Systems	EduTek	40.00%	45.00%
Fleetwood	EduTek	36.00%	42.00%
Lee Metals	Hertz	35.00%	42.00%
Buckstaff	Buckstaff	34.00%	40.00%
Norsons	Hertz	33.00%	40.00%
Texwood	EduTek	32.00%	40.00%
Paragon	Interior Resources	30.00%	45.00%
Ironwood	EduTek	30.00%	35.00%
Scholar Craft	Forum Furniture & Supply	28.00%	50.00%
Lee Metals	Interior Resources	25.00%	40.00%
Paragon (Wood Only)	William Peterson		45.00%
Library Bureau	Commercial Resource Center		50.00%
Storage Cabinets - Mobile; Metal & Wood			
Virco	Virco	67.82%	70.75%
Virco	Utah Office Plus	54.00%	58.00%
HON	EduTek	51.00%	52.00%
HON	Commercial Resource Center	50.00%	55.00%
Fleetwood	EduTek	36.00%	42.00%
Ironwood	EduTek	32.00%	40.00%
Bretford	Interior Resources	25.00%	40.00%
Aernotic Metal ??	Interior Resources	20.00%	30.00%
Norco	Sky Way Sales	20.00%	25.00%
Storage Cabinets - Tote Tray - Mobile			
Virco	Virco	67.82%	70.75%
Virco	Utah Office Plus	54.00%	58.00%
Fleetwood	EduTek	36.00%	42.00%
Ironwood	EduTek	32.00%	40.00%
Bretford	Interior Resources	25.00%	40.00%
Norco	Sky Way Sales	20.00%	25.00%
Wood Designs	Forum Furniture & Supply	15.00%	25.00%
Tote Trays			
Virco	Virco	67.82%	70.75%
Virco	Utah Office Plus	54.00%	58.00%
Fleetwood	EduTek	36.00%	42.00%
Bretford	Interior Resources	25.00%	40.00%
Wood Designs	Forum Furniture & Supply	15.00%	25.00%